

Introducing Patient Financing To Increase Cash Sales

OxyCare AdvantageTM

A DME supplier can no longer survive while being dependent on Medicare for fee-for-service... with competitive bidding, stringent documentation requirements, lower reimbursement, post-payment audits, tightening Medicare purse strings—Medicare fee-for-service should only be a component of the supplier’s total income stream. There are 78 million baby boomers (people born between 1946 and 1964); they are retiring at a rate of 10,000 per day and are accustomed to paying for things out-of-pocket. The successful DME will be focused on selling upgrades and selling items for cash.

To help providers in this changing market, and to allow patients access to the best POC in the market, OxyGo[®] is proud to introduce OxyCare Advantage. OxyCare Advantage is a revolutionary patient financing program for the Home Healthcare Market: **Patients can own their equipment with monthly payments, and Providers can get the cash for the equipment immediately!**

OxyCare Advantage has partnered with a leading financing company to bring providers a consumer level financing experience for enhancing patient cash sales. Our surveys show that thousands of POC cash purchases are foregone due to lack of availability of patient payment plans, OxyCare Advantage projects that POC sales will increase by 20% for Providers offering the program.

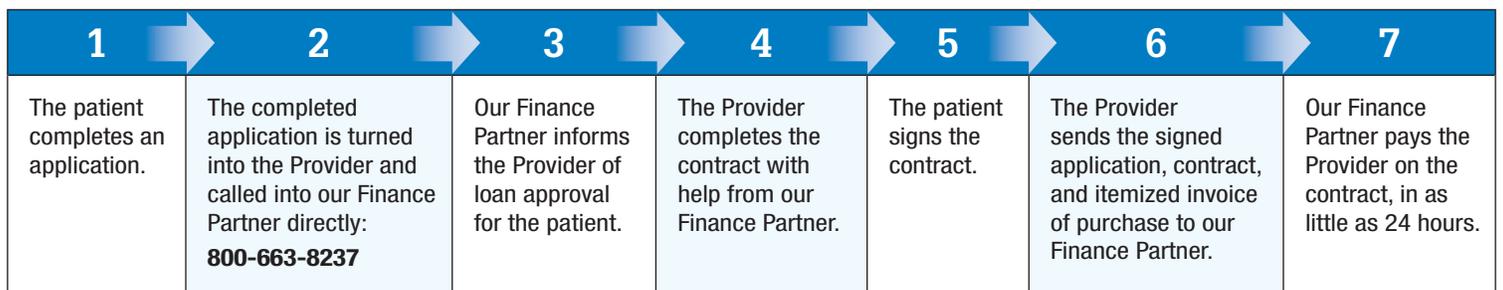
What is OxyCare Advantage?

OxyCare Advantage is a fixed term loan for patient purchases of \$1,000 to \$10,000, where patients can pay over months and providers get paid in as little as 24 hours. OxyCare Advantage can be used to finance not only the OxyGo family of POCs but any home healthcare equipment at a participating provider. There is no cost to the provider to sign up for OxyCare Advantage. **Simply complete the application, call us to register, and we will send you patient applications, contracts and an OxyCare Advantage startup kit!**

Provider’s Transaction Costs, Based on Patient’s FICO Credit Score

	Base Processing Charge 24, 36, 48 & 60 Months	6 Months, Same as Cash <small>*at Provider’s discretion & promotional rate is added to base processing fee</small>	12 Months, Same as Cash <small>*at Provider’s discretion & promotional rate is added to base processing fee</small>
Tier 1 Credit Patients	4%	+ 3%	+ 8%
Tier 2 Credit Patients	6%	+ 3%	+ 8%

How does OxyCare Advantage work?



**Want to become an
 OxyCare Advantage Provider?
 888-327-7301**

**Already an OxyCare Advantage Provider
 and need to get a patient financing?
 888-417-5492**